

**INTERNATIONAL TENDER 017-2014-PUCP**  
**SCIENTIFIC EQUIPMENT FOR RADIOSCIENCE**  
**ACQUITTAL OF CONSULTATIONS**

**1. BIDDER 1**

- 1.1** Due to the summer season in Europe. (Page 2, 1.4 - schedule of the process) Is it possible to submit our proposal on September 15?

**Answer:**

It is not possible to extend the deadline for submission of proposals.

- 1.2** The goods are CIF; there is no control of the delivery. (Page 6, 1-12 - penalty) The delivery deadline will be considered when we deliver the shipment documentation?

**Answer:**

No. The deadlines for sales CIF or CIP Callao Jorge Chavez International Airport are considered until the date of delivery at the landing point. You must see items 5.1.3 and 5.1.4 of the Tender.

- 1.3** Size of the e-mail server (Page 7. 3-1-Proposals). What is the capacity of external e-mail on your servers? We will send our proposals in the indicated formats but the commercial documentation (catalogues, photos, etc.) can considerably raise the size of our document..

**Answer:**

The PUCP email accounts receive up to 10 MB maximum size emails, so that if the total content exceeds 10 MB you should send your proposals by e-mail up to 10 MB, and the entire contents (including the proposal) via Dropbox with a link to the post: aholgado@pucp.pe, jsolis@pucp.edu.pe and rcastellanos@pucp.pe, other options are also valid to be considered by the bidder, such as Google Drive, for which you must coordinate with the people previously indicated (aholgado@pucp.pe, jsolis@pucp.edu.pe and rcastellanos@pucp.pe).

If the tender should be awarded to you, you must provide manuals and catalogs in print and digital.

- 1.4.** Due to the currency fluctuation (Page 8. 3-2-Technical-economic conditions) where do we put in the Format 3 the parity that has been used? Under what conditions are considered clauses of readjustment?

**Answer:**

The proposal can be presented in dollars and paid in dollars, for being a foreign company, in which case the risk for exchange rate would be much lower, but no readjustment clauses will be accepted.

- 1.5.** You define the type of delivery of the 11 components that make up the item 1 in 30 days from the moment of processing the purchase order. (Annex I, pages 29-39 - technical specifications of each equipment). Could you extend the term to 100 days?

**Answer:**

The term indicated in the technical specification is only referential. The bidder puts the deadline freely, but it will affect 20% of the technical qualification. However we will respect the deadline indicated by the winning bidder for the effect of the penalties.

- 1.6.** You define the type of delivery of the 11 components that make up the item 1 in 30 days from the moment of processing the purchase order. (Annex I, pages 29-39 - technical specifications for each equipment). Does the delivery time include the installation and starting up?

**Answer:**

Yes, it should include installation and starting up.

- 1.7** Defines set-up and installation, as well as the maintenance schedule of the equipment that make up the item 1. (Annex 1, pages 29-39 - technical specifications of each equipment). What kind of calibration will the 11 components that make up the item 1 require: CoC, manufacturer ISO, traceable 172025 ISO or accredited ISO 17025?

**Answer:**

The minimum requisite alternative would be a certificate of calibration, issued by the manufacturer.

- 1.8** Point 5.1 For its functioning you need cable. (Annex I, page 38 - 1.10 component technical specs). What is the length of cable that we have to offer?

**Answer:**

We require at least 2 meters of cable length.

- 1.9** Point 5.1 For its functioning you need cable. (Annex I, page 39 - technical specifications of the component 1.11) What is the length of cable that we have to offer and what type of output connector does it have?

**Answer:**

We require at least 2 meters of cable length.  
We require a BNC output connector. We will welcome options that include an adapter to BNC.

- 1.10.** Discount for award of several components/items. (Annex 2, format 3-economic offer) In case of award of several batches or components, how can we indicate in the format the type and the amount of this discount?

**Answer:**

Yes. At the end of form 3 of each item that you will participate in, before

signing, you should add a percentage discount on your offer in case you are awarded the items you are considering.

## 2. BIDDER 2

- 2.1 Our organization can sell under CIF prices, but only breaks down Cost + Freight insurance up to CIF Callao (International Airport) is part of our organization's global insurance for general transportation of your equipment (format 03A) May we present the offer under this modality?

**Answer:**

We will accept a proposal in terms C+F, provided you attach us documents that demonstrate that the equipment travels insured up to Peru (airport Jorge Chávez) by your company's general insurance.

- 2.2 Paragraph 1.11.2 indicates that payment to our organization would be done through a letter of credit, which is not the standard accepted by our organization, but also allows the bidder to propose another modality (1.11 payment) could you do the payment through an international transfer in favor of our organization?

**Answer:**

It is possible to accept the transfer, provided we have signed the certificate of conformity, which involves the starting up of the goods as well as the related services offered.

- 2.3 Our organization does not have as corporate policy the delivery of bank guarantees or any other type in any contests in which we participate as bidder in international tenders, since our organization estimates dates of dispatch of equipment.

**Answer:**

If there's no down payment we don't need the bank guarantees. Instead the performance bond itself is mandatory, and it only could be obviated if the payment is agreed to happen after we sign the act of conformity of the goods and complementary services, as indicated in 5.1.6, in relation to the Document of Compliance of Goods and services (training, coaching) compliance to be given by the user.

- 2.4 Our organization accepts payment 30 days from the time that the equipment is shipped and invoiced from the equipment manufacture country (clarifying 5.4.7 and 1.11.2) under the visible discrepancy in item 5.4.7, referring to point 1.10.2 (which does not come in the bases), and that our appreciation should refer to the 1.11.2. Please confirm. The University will consider the acquisition as effective, with the presentation of shipping documents for the payment of the purchase order?

**Answer:**

We regret the error in numbering, indeed, 1.10.2 should read 1.11.2.

If you don't issue a Letter of Guarantee of performance bond, the payment will be done at 30 days from shipment date, provided that, before then, the act of conformity of the goods and complementary services is signed, as described in 5.1 6, when it refers to document of Conformity of Goods, including services (training, coaching) and implies conformity to be given by the user.

### 3. BIDDER 3

- 3.1 The watches of cesium for VLBI applications (Very-long-Baseline Interferometry), as we understand it is the intention of use of this instrument in PUCP; require to be aligned in time externally by a GPS receiver. (ITEM 3: high-precision cesium standard atomic clock) in case of presenting the GPS receiver as an optional item in the proposal, this additional cost will be added to the total of the cesium clock for purposes of qualification of prices?

**Answer:**

Yes, it requires a GPS receiver as prerequisite to run the cesium clock, its cost should be part of the total cost of the proposal, which will be used for purposes of qualification.

- 3.2 CIF is an INCOTERMS applicable terminology for marine shipments (boat). In the event of shipment of instruments by air, the appropriate equivalent INCOTERMS term to use is CIP (CIP - Carriage and Insurance Paid to). (Format 03A and 03B). will proposals with CIP terms be accepted?

**Answer:**

Yes.

- 3.3 Cesium atomic clocks are regulated by the U.S. Government and require approval of an export license, which would be managed by Microsemi in favor of PUCP to be awarded; there is no associated cost. (Formats 03A and 03B) To effect of not being in disadvantage in the qualification of delivery times, does the period of duration of this procedure can be specified separately from the time of manufacture to not be considered for the qualification of the delivery time?

**Answer:**

We understand that there is a difference in procedure between cesium clocks manufactured in the USA and those manufactured in Europe. So it will be accepted for USA producers to submit separately the time of the application for authorization and the period of manufacture and dispatch of the clock.

- 3.4 PUCP published a technical specification that requires a model of cesium clock of a comparatively high cost with other models that possibly also meet the technical need. (ITEM 3: high-precision cesium standard atomic clock) will the presentation of two alternatives be accepted?

**Answer:**

Yes, it is possible to file an additional offer if this meets the requirements from the bases.

San Miguel, August 13, 2014